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**ANNUAL AUDITED REPORT
FORM X-17A-5
PART III**

OMB APPROVAL	
OMB Number:	3235-0123
Expires:	October 31, 2023
Estimated average burden hours per response.....	12.00

SEC FILE NUMBER
8-43303

FACING PAGE

**Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder**

REPORT FOR THE PERIOD BEGINNING 10/01/19 AND ENDING 09/30/20
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATION

NAME OF BROKER-DEALER: L.M. Kohn & Company

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

10151 Carver Rd., Suite 100

OFFICIAL USE ONLY

FIRM I.D. NO.

(No. and Street)

Cincinnati

OH

45242

(City)

(State)

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Frank J. Panzeca

(513) 241-3111

(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

Clark Schaefer Hackett & Co.

(Name - if individual, state last, first, middle name)

One East Fourth St., Suite 1200

Cincinnati

OH

45202

(Address)

(City)

(State)

(Zip Code)

CHECK ONE:



Certified Public Accountant



Public Accountant



Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

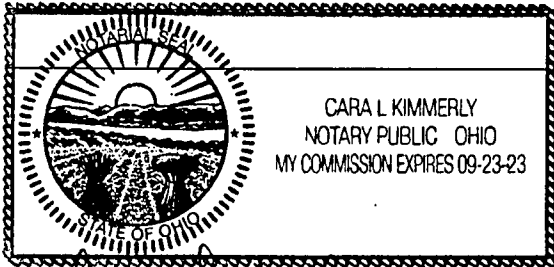
*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

SEC 1410 (11-05)

Potential persons who are to respond to the collection of
information contained in this form are not required to respond
unless the form displays a currently valid OMB control number.

OATH OR AFFIRMATION

I, Larry M. Kohn, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of L.M. Kohn & Company, as of September 30, 2020, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:



Cara L. Kimmerly
Notary Public

[Signature]
Signature

CEO Larry M. Kohn

Title

This report ** contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss) or, if there is other comprehensive income in the period(s) presented, a Statement of Comprehensive Income (as defined in §210.1-02 of Regulation S-X).
- ☐ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☒ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☐ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☒ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

****For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).**

L. M. KOHN & COMPANY

Financial Statements

September 30, 2020

L. M. KOHN & COMPANY

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September 30, 2020

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CLARK SCHAEFER HACKETT
BUSINESS ADVISORS

One East Fourth Street, Suite 1200, Cincinnati, Ohio 45202
P 513.241.3111 | F 513.241.1212

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders
L.M. Kohn & Company
Cincinnati, Ohio

Opinion on the Financial Statements

We have audited the accompanying statement of financial condition of L.M. Kohn & Company (an S corporation) as of September 30, 2020, the related statements of income, shareholders' equity, and cash flows for the year then ended, and the related notes and schedules (collectively referred to as the "financial statements"). In our opinion, the financial statements present fairly, in all material respects, the financial position of L.M. Kohn & Company as of September 30, 2020, and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Basis for Opinion

These financial statements are the responsibility of L.M. Kohn & Company's management. Our responsibility is to express an opinion on L.M. Kohn & Company's financial statements based on our audit. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to L.M. Kohn & Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audit in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud. Our audit included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures that respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audit also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

Auditors' Report on Supplemental Information

The supplemental information contained in Schedules I, II and III on pages 14 and 15 has been subjected to audit procedures performed in conjunction with the audit of L.M. Kohn & Company's financial statements. The supplemental information is the responsibility of L.M. Kohn & Company's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable, and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with 17 C.F.R. §240.17a-5. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Clark Schaefer Hackett & Co.

We have served as L.M. Kohn & Company's auditor since 2014.
Cincinnati, Ohio
November 25, 2020

L.M. KOHN & COMPANY

STATEMENT OF FINANCIAL CONDITION

At September 30, 2020

ASSETS

Cash and Cash Equivalents	\$ 3,858,714
Deposits with Clearing Organizations	35,007
Receivables –	
Clearing Organizations and Broker-Dealers	429,174
Advisory Customers	135,224
Registered Representatives	4,638
Other	<u>3,736</u>
Total Receivables	572,772
Marketable Securities Owned, at Fair Value	220,878
Federal Tax Deposit	307,581
Prepaid Expenses	737
Property and Equipment – Net	8,800
Right of Use Asset	275,742
Other Assets	<u>8,618</u>
TOTAL ASSETS	<u>5,288,849</u>

LIABILITIES AND SHAREHOLDERS' EQUITY

LIABILITIES

Commissions Payable	400,219
Other Liabilities	171,161
Note Payable	233,822
Lease Liability	<u>297,466</u>
TOTAL LIABILITIES	<u>1,102,668</u>

SHAREHOLDERS' EQUITY

Common Stock; No Par Value, 100 Shares Authorized, Issued and Outstanding	5,000
Contributed Capital	3,000
Retained Earnings	<u>4,178,181</u>
TOTAL SHAREHOLDERS' EQUITY	<u>4,186,181</u>

TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	<u>5,288,849</u>
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The accompanying notes to financial statements are an integral part of these statements.

L.M. KOHN & COMPANY

STATEMENT OF INCOME

For the Year Ended September 30, 2020

REVENUE

Management and Advisory Income	\$ 10,144,201
12b-1 Fees and Asset Based Income	4,726,568
Commission Income	3,126,131
Other Revenue	1,171,122
Interest Income	48,496
Unrealized Gain on Marketable Securities Owned	<u>42,048</u>

TOTAL REVENUE	<u>19,258,566</u>
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EXPENSES

Commissions	12,800,115
Employee Compensation and Benefits	2,798,516
Selling, General and Administrative Expenses	449,797
Licenses and Fees	264,349
Technology	252,456
Occupancy	178,297
Insurance and Bond	163,647
Professional Fees	<u>151,259</u>

TOTAL EXPENSES	<u>17,058,436</u>
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NET INCOME	<u><u>2,200,130</u></u>
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L.M. KOHN & COMPANY
STATEMENT OF SHAREHOLDERS' EQUITY
For the Year Ended September 30, 2020

	<u>Common Stock</u>	<u>Contributed Capital</u>	<u>Retained Earnings</u>	<u>Total Shareholders' Equity</u>
Balance – October 1, 2019	\$ 5,000	\$ 3,000	\$ 3,574,051	\$ 3,582,051
Net Income	-	-	2,200,130	2,200,130
Distributions to Shareholders	<u>-</u>	<u>-</u>	<u>(1,596,000)</u>	<u>(1,596,000)</u>
Balance – September 30, 2020	<u>5,000</u>	<u>3,000</u>	<u>4,178,181</u>	<u>4,186,181</u>

The accompanying notes to financial statements are an integral part of these statements.

L.M. KOHN & COMPANY

STATEMENT OF CASH FLOWS

For the Year Ended September 30, 2020

CASH FLOWS FROM OPERATING ACTIVITIES

Net Income	\$ 2,200,130
Adjustments to Reconcile Net Income to Net Cash	
Flows from Operating Activities:	
Increase in Unrealized Gain on Marketable Securities Owned	(42,048)
Depreciation and Amortization Expense	1,699
Changes in Assets and Liabilities:	
(Increase) in Receivables	(9,707)
(Increase) in Other Assets	(196,769)
Increase in Commissions Payable	57,284
Increase in Other Liabilities	<u>253,267</u>
NET CASH FLOWS FROM OPERATING ACTIVITIES	<u>2,263,856</u>

CASH FLOWS FROM FINANCING ACTIVITIES

Increase in Note Payable	233,822
Distributions to Shareholders	<u>(1,596,000)</u>
NET CASH FLOWS FROM FINANCING ACTIVITIES	<u>(1,362,178)</u>
NET CHANGE IN CASH AND CASH EQUIVALENTS	901,678

CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	<u>2,957,036</u>
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CASH AND CASH EQUIVALENTS AT END OF YEAR	<u>3,858,714</u>
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Non-Cash Transaction:

Lease asset obtained in exchange for operating lease liability.	<u>389,654</u>
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L.M. KOHN & COMPANY

NOTES TO FINANCIAL STATEMENTS

For the Year Ended September 30, 2020

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES

L.M. Kohn & Company (the “Company”) is a fully-disclosed introducing broker-dealer, located in Cincinnati, Ohio. By acting as a securities broker-dealer for independent registered investment representatives, the Company’s primary source of revenue is derived from investment advisory fees, servicing fees, and commissions. The Company also derives revenues from providing private portfolio management and brokerage services to individuals and institutional investors in a variety of industries. The Company is registered with the Securities and Exchange Commission (SEC) and is a member of the Financial Industry Regulatory Authority (FINRA).

It is the policy of the Company to employ U.S. generally accepted accounting principles in the preparation of its financial statements. A summary of the Company’s significant accounting policies follows:

ACCOUNTING ESTIMATES –

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

REVENUE RECOGNITION –

Revenues are recognized when control of the promised services is transferred to customers, in an amount that reflects the consideration the Company expects to be entitled to in exchange for those services. Revenues are analyzed to determine whether the Company is the principal (i.e. reports revenues on a gross basis) or agent (i.e. reports revenues on a net basis) in the contract. Principal or agent designations depend primarily on the control an entity has over the product or service before control is transferred to a customer. The indicators of which party exercises control include primary responsibility over performance obligations, inventory risk before the good or service is transferred and discretion in establishing the price.

Commission revenue represents sales commissions generated by the advisors for their clients’ purchases and sales of securities on exchanges and over-the-counter, as well as purchases of other investment products. The Company views the selling, distribution and marketing, or any combination thereof, of investment products to such clients as a single performance obligation to the product sponsors.

The Company is the principal for commission revenue, as it is responsible for the execution of the clients’ purchases and sales, and maintains relationships with the product sponsors. Advisors assist the Company in performing its obligations. Accordingly, total commission revenues are reported on a gross basis.

L.M. KOHN & COMPANY

NOTES TO FINANCIAL STATEMENTS

For the Year Ended September 30, 2020

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES (Continued)

The Company generates two types of commission revenue: sales-based commission revenue that is recognized at the point of sale on the trade date and trailing commission revenue that is recognized over time as earned. Sales-based commission revenue varies by investment product and is based on a percentage of an investment product's current market value at the time of purchase. Trailing commission or 12b-1 fees and asset-based revenue is generally based on a percentage of the current market value of clients' investment holdings in trail-eligible assets, and is recognized over the period during which services, such as ongoing support, are performed. As trailing commission revenue is based on the market value of clients' investment holdings, the consideration is variable and an estimate of the variable consideration is constrained due to dependence on unpredictable market impacts. The constraint is removed once the investment holdings value can be determined.

Management and advisory revenue represents fees charged to advisors' clients' accounts on the Company's corporate advisory platform. The Company provides ongoing investment advice and acts as a custodian, providing brokerage and execution services on transactions, and performs administrative services for these accounts. This series of performing obligations transfers control of the services to the client over time as the services are performed. This revenue is recognized ratably over time to match the continued delivery of the performance obligations to the client over the life of the contract. The advisory revenue generated from the Company's corporate advisory platform is based on a percentage of the market value of the eligible assets in the clients' advisory accounts. As such, the consideration for this revenue is variable and an estimate of the variable consideration is constrained due to dependence on unpredictable market impacts on client portfolio values. The constraint is removed once the portfolio value can be determined.

The Company provides advisory services to clients on its corporate advisory platform through the advisor. The Company is the principal in these arrangements and recognizes advisory revenue on a gross basis, as the Company is responsible for satisfying the performance obligations, carries the inventory risk and has control over determining the fees. Advisors can assist the Company in performing its obligations.

Other revenue primarily includes marketing allowances received from certain financial product manufacturers, contract and licensing fees, and other miscellaneous revenues. These revenues are not generated from contracts with customers.

CASH AND CASH EQUIVALENTS –

The Company considers all highly liquid investments with a maturity of three months or less at the date of acquisition to be cash equivalents. Included in cash and cash equivalents is a temporarily restricted escrow account of \$45,235 for regulatory purposes.

L.M. KOHN & COMPANY

NOTES TO FINANCIAL STATEMENTS

For the Year Ended September 30, 2020

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES (Continued)

DEPOSITS WITH CLEARING ORGANIZATIONS –

The Company is required to maintain a deposit with each of its clearing organizations, which allows the company to serve as an “introducing broker” into the clearing organizations system. These amounts are not able to be withdrawn from the clearing organizations and, therefore, have been restricted.

RECEIVABLES –

Receivables from clearing organizations are stated at the amount billed and represent uncollateralized obligations due under normal trade terms requiring payment within 30 days. Receivables from broker-dealer services are stated at amounts billed directly from investment companies and represent amounts due to the Company within 30 days. Certain advances are made periodically to registered representatives that are non-interest bearing. Management reviews the accounts receivable and records an allowance for bad debts when considered necessary. Based on these reviews, management has determined that an allowance is not necessary at September 30, 2020.

MARKETABLE SECURITIES OWNED –

Accounting guidance establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). The three broad input levels are as follows:

Level 1 – unadjusted quoted prices in active markets for identical assets or liabilities that the reporting entity has the ability to access at the reporting date;

Level 2 – inputs other than quoted prices included within Level 1 that are observable for the asset or liability either directly or indirectly; and

Level 3 – inputs that are unobservable for the asset or liability.

A financial instrument’s level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

Marketable securities consist entirely of NASDAQ common shares and are valued using quoted market prices and, therefore, categorized as Level 1 fair value instrument. The change in fair value related to the securities owned in the current year of \$42,048 has been included in the Statement of Income.

L.M. KOHN & COMPANY

NOTES TO FINANCIAL STATEMENTS

For the Year Ended September 30, 2020

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES (Continued)

PROPERTY AND EQUIPMENT –

Furniture and equipment are stated at cost and are depreciated over the estimated useful lives of the related assets ranging from three to seven years. Leasehold improvements are stated at cost and are amortized over the lesser of the economic useful life of the improvement or the term of the lease. Depreciation and amortization are provided on the straight-line method.

COMMISSIONS PAYABLE –

Commissions payable represent amounts due to independent sales representatives. Amounts owed to the independent sales representatives have been calculated by the Company based on the terms agreed to between the Company and the independent sales representative and are generally payable within 30 days.

INCOME TAXES –

The Company has elected to be taxed in accordance with Subchapter S of the Internal Revenue Code (IRC) and applicable state law. As such, the Company is not generally liable for federal or state income taxes on its taxable income. Accordingly, no provision for income taxes is included in the accompanying financial statements. The Company maintains a tax deposit with the Internal Revenue Service to retain its fiscal year of September 30.

RECENT ACCOUNTING PRONOUNCEMENTS –

In February 2016, the FASB issued ASU 2016-02, *Leases*. Effective October 1, 2019 the Company adopted updated accounting guidance on leases which requires right-of-use (“ROU”) assets and lease liabilities to be recorded on the balance sheet for leases. The guidance specifies that at the inception of a contract, an entity must determine whether the contract is or contains a lease. The contract is or contains a lease if the contract conveys the right to control the use of the property, plant, or equipment for a designated term in exchange for consideration. Leases will be classified as either finance or operating. This distinction will be relevant for the pattern of expense recognition in the income statement. The Company adopted this standard on an optional transition method that allows entities to initially apply the lease standard at the adoption dates. The impact of adoption to the statement of financial condition required recording a right of use asset and a lease liability of \$389,654 and no impact to the Statement of Income or Cash Flows.

The Company has operating leases that primarily relate to real property. As a practical expedient, the Company has elected to not capitalize leases with a term of 12 months or less without a purchase option that it is likely to exercise. Also, as a practical expedient for disclosure, the Company has elected to not separate lease and non-lease components on operating leases. Lease components are payment items directly attributable to the use of the underlying asset, while non-lease components are explicit elements of a contract not directly related to the use of the underlying asset, including pass through operating expenses such as common area maintenance, real estate taxes and utilities.

L.M. KOHN & COMPANY

NOTES TO FINANCIAL STATEMENTS

For the Year Ended September 30, 2020

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES (Continued)

RECENT ACCOUNTING PRONOUNCEMENTS –

ROU assets and lease liabilities are recognized on the Statement of Financial Position at the present value of the future lease payments over the life of the lease term. As implicit rates for leases are not determinable, the Company uses discount rates based on incremental borrowing rates, on a collateralized basis, for the respective underlying assets, for terms similar to the respective leases. Lease costs are included as Occupancy expense in the Statement of Income. Fixed base payments on operating leases paid directly to the lessor are recorded as lease expense on a straight-line basis. Related variable payments based on usage, changes in an index or market rate are expensed as incurred.

NOTE 2 – PROPERTY AND EQUIPMENT

Fixed assets consist of the following at September 30, 2020:

Furniture and Fixtures	\$ 81,857
Equipment	67,672
Leasehold Improvements	<u>11,450</u>
Total	160,979
Accumulated Depreciation and Amortization	<u>(152,179)</u>
Property and Equipment – Net	<u>8,800</u>

Depreciation and amortization expense totaled \$1,699 for this fiscal year ended September 30, 2020.

NOTE 3 – LEASES

The Company has entered into a non-cancellable operating lease agreement for office space. The initial lease term expired in 2018 and contains two five-year renewal options. The first renewal was exercised in 2018, but it is not anticipated the Company will exercise the second renewal. Rental expense under this agreement totaled \$176,833 for the year ended September 30, 2020. The Company leases other storage on a month to month basis.

Future minimum rental payments under non-cancellable operating leases as of September 30, 2020 are as follows:

2021	\$116,164
2022	119,312
2023	<u>80,964</u>
Total	316,440
Less Imputed Interest	<u>(18,974)</u>
Total Lease Liabilities	<u>297,466</u>

L.M. KOHN & COMPANY

NOTES TO FINANCIAL STATEMENTS

For the Year Ended September 30, 2020

NOTE 3 – LEASES (Continued)

Because we generally do not have access to the rate implicit in the lease, we utilized our incremented borrowing rate of 4.5% as the discount rate.

NOTE 4 – SUBORDINATED BORROWINGS

The Company had no liabilities subordinated to the claim of general creditors during the year. Therefore, no statement of changes in liabilities subordinated to the claim of general creditors is presented in these financial statements.

NOTE 5 – NET CAPITAL REQUIREMENTS

The Company is subject to the Securities and Exchange Commission Uniform Net Capital rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, may not exceed 15 to 1. The Rule also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1. The Company's minimum net capital requirement is the greater of \$50,000 or 6 2/3% of its aggregate indebtedness. At September 30, 2020, the Company had net capital as computed under Rule 15c3-1, of \$3,620,309 which was \$3,570,309 in excess of the minimum net capital requirement. The Company had aggregate indebtedness of \$593,104 as of September 30, 2020, and the ratio of aggregate indebtedness to net capital, as defined, was .16 to 1.

NOTE 6 – RETIREMENT PLAN

The Company maintains a Simple IRA plan and provides 100% matching on employee contributions up to 3% of the employee's salary. The Company made matching contributions of \$57,089 in the year ended September 30, 2020.

NOTE 7 – NOTE PAYABLE

On April 14, 2020 the Company borrowed \$233,822 under the Small Business Administration Payroll Protection Program. The note matures in two years, incurs interest of 1%, and payments are deferred for six months. Management anticipates the note will be forgiven in the coming year along with any interest. The Company is not accruing interest based on the debt being forgiven.

L.M. KOHN & COMPANY

NOTES TO FINANCIAL STATEMENTS

For the Year Ended September 30, 2020

NOTE 8 – EXEMPTION FROM RULE 15c3-3

The Company acts as an introducing broker or dealer, promptly transmitting all funds and delivering all securities received in connection with its activities as a broker or dealer and does not otherwise hold funds or securities for customers or owe money or securities to them. The Company operates under Section (k)(1) and (k)(2)(ii) of Rule 15c3-3 of the Securities Exchange Act of 1934 and, therefore, claims exemption from the requirements of Rule 15c3-3.

NOTE 9 – FINANCIAL INSTRUMENTS, CONCENTRATIONS, AND RISK

Financial instruments which potentially subject the Company to concentrations of credit risk consist primarily of cash and cash equivalents, receivables, and marketable securities owned. The Company places its cash investments with high-credit-quality financial institutions located in Cincinnati, Ohio. In addition, the Company maintains cash accounts with the clearing organizations. Management does not believe significant concentrations of credit risk exists with respect to these financial instruments. Cash deposits from time to time may exceed federally insured limits.

Marketable securities are exposed to various risks such as interest rate, market, and credit risks. Due to the level of risk associated with certain marketable securities, it is at least reasonably possible that changes in the values of marketable securities will occur in the near term and that such changes could materially affect the amounts reported within the financial statements.

The Company's activities involve the execution, settlement, and financing of various customer securities transactions through a clearing broker. These activities may expose the Company to off-balance sheet risk in the event the customer or other broker is unable to fulfill its contractual obligations. In the event counterparties do not fulfill their obligations, the Company may be required to purchase, or sell, financial instruments underlying the contract, which could result in a loss.

NOTE 10 – CONTINGENCIES

The Company is subject to various litigation and regulatory matters. It is the opinion of management that the outcome of these proceedings typically have no material adverse effect on the financial position of the Company.

In December, 2019, a novel strain of coronavirus ("COVID-19") has been reported in China and other countries including the United States. The extent of the impact of the COVID-19 outbreak on the financial results of the Company will depend on future developments, including the duration and spread of the outbreak

L.M. KOHN & COMPANY

NOTES TO FINANCIAL STATEMENTS

For the Year Ended September 30, 2020

NOTE 10 – CONTINGENCIES

and related advisories and restrictions and the high impact of COVID-19 on the financial markets and the overall economy, all of which are highly uncertain and cannot be predicted. If the financial markets and/or the overall economy are impacted for an extended period, the Company results may be materially adversely affected.

NOTE 11 – SUBSEQUENT EVENTS

The Company has evaluated the impact of events that have occurred subsequent to September 30, 2020, and through November 25, 2020, the date the financial statements were available to be issued for the purposes of recognition and disclosure in the financial statements.

L.M. KOHN & COMPANY
SCHEDULE I
COMPUTATION OF NET CAPITAL UNDER RULE 15c3-1
OF THE SECURITIES AND EXCHANGE COMMISSION
At September 30, 2020

NET CAPITAL

Total Shareholders' Equity	\$ 4,186,181
Deduct – Shareholders' Equity not Allowable for Net Capital	-
Total Shareholders' Equity Qualified for Net Capital	4,186,181
Liabilities Subordinated to Claims of General Creditors	
Allowable in Computation of Net Capital	-
Other (Deductions) or Allowable Credits	-
Total Capital and Allowable Subordinated Liabilities	4,186,181

Deductions and/or Charges –

Non-Allowable Assets:

Receivables Greater than 30 Days	14
Other Receivables	68,352
Advisory Fees and 12B-1 Receivables above Net Payables	4,638
Receivables from Registered Representatives	61,284
Federal Tax Deposit	307,581
Property and Equipment, Net	8,800
Prepaid Expenses and Other Assets	9,355
Net Capital before Haircuts on Securities Positions	3,726,157

Haircuts on Securities [Computed, where Applicable, Pursuant to Rule 15c301(f)]

Trading and Investment Securities:	
Money Market Investments	72,716
NASDAQ Stock	33,132
NET CAPITAL	<u><u>3,620,309</u></u>

AGGREGATE INDEBTEDNESS

Items Included in Statement of Financial Condition:

Commissions Payable	400,219
Other Liabilities	171,161
Net Lease Liability in Excess of Right of Use Assets	21,724
Total	<u><u>593,104</u></u>

COMPUTATION OF BASIC NET CAPITAL REQUIREMENT

Greater of 6 2/3 % of Aggregate Indebtedness or \$50,000:

6 2/3% of Aggregate Indebtedness	<u><u>39,540</u></u>
Minimum Dollar Net Capital Requirement	<u><u>50,000</u></u>
Excess Net Capital	<u><u>3,570,309</u></u>
Excess Net Capital at 120% of Minimum Net Capital	<u><u>3,560,309</u></u>
Ratio of Aggregate Indebtedness to Net Capital	<u><u>.16 to 1</u></u>

Note: There are no material differences between the preceding computation and the Company's corresponding unaudited Part IIA of form X-17A-5 at September 30, 2020.
See Report of Independent Registered Public Accounting Firm.

L.M. KOHN & COMPANY

**SCHEDULES II and III – COMPUTATION FOR DETERMINATION OF RESERVE
REQUIREMENTS AND INFORMATION RELATING TO
POSSESSION OR CONTROL REQUIREMENTS PURSUANT TO RULE 15c3-3
OF THE SECURITIES AND EXCHANGE COMMISSION**

At September 30, 2020

The Company is not required to present the schedules “Computation for Determination of Reserve Requirements Under Rule 15c3-3” and “Information for Possession of Control Requirements under Rule 15c3-3” as it meets the exemptive provisions of Rule 15c3-3 under Section (k)(1) and (k)(2)(ii) of the Rule.



CLARK SCHAEFER HACKETT
BUSINESS ADVISORS

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REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Shareholders
L.M. Kohn & Company
Cincinnati, Ohio

We have reviewed management's statements, included in the accompanying Exemption Report, in which (1) L.M. Kohn & Company identified the following provisions of 17 C.F.R. §15c3-3(k) under which L.M. Kohn & Company claimed an exemption from 17 C.F.R. §240.15c3-3: (1) and (2)(ii) (the "exemption provisions") and (2) L.M. Kohn & Company stated that L.M. Kohn & Company met the identified exemption provisions throughout the most recent fiscal year without exception. L.M. Kohn & Company's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about L.M. Kohn & Company's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraphs (k)(1) and (2)(ii) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Clark Schaefer Hackett & Co.

Cincinnati, Ohio
November 25, 2020

L.M. KOHN & COMPANY

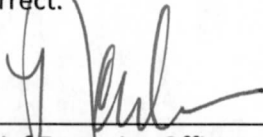
**EXEMPTION REPORT PURSUANT TO RULE 15c3-3
OF THE SECURITIES AND EXCHANGE COMMISSION**

L.M. Kohn & Company the "Company" is a registered broker-dealer subject to Rule 17a-5 promulgated by the Securities and Exchange Commission (17 C.F.R. §240.17a-5, "Reports to be made by certain brokers and dealers"). This Exemption Report was prepared as required by 17 C.F.R. §240.17a-5(d)(1) and (4). To the best of its knowledge and belief, the Company states the following:

The Company claimed an exemption from 17 C.F.R. §240.15c3-3 under the following provisions of 17 C.F.R. §240.15c3-3 (k): (1) and (2)(ii). The Company met the identified exemption provisions in 17 C.F.R. §240.15c3-3(k) throughout the most recent fiscal year without exception.

L.M. Kohn & Company

I, Larry M. Kohn, affirm that, to my best knowledge and belief, this Exemption Report is true and correct.



Chief Executive Officer

November 25, 2020